

The Benefits

Management Solution™

1

The Discovery & Assessment Stage

We uncover and examine the truths about your current benefits plan. Is it really working? Is it costing you more than it should? Are your employees happy with it? Is your benefits plan aligned with your organization's overall goals and objectives? What most frustrates you about your current plan?

2

The Data Collection and Evaluation Stage

We gather, collect, and synthesize your organization's data that will be needed to evaluate your plan. Based on the assessment of your current plan, we will conduct an analysis to identify and evaluate waste, potential pitfalls, and new opportunities.

3

The Plan Presentation Stage

We'll present our findings to you and discuss how we can help you achieve your benefit program goals. At the end of this stage, you'll have a clear picture of your current situation and a new view of how benefits and benefits planning should work.

4

The Market Negotiation Stage

At this point, we market your plan and negotiate with current and potential vendors to deliver an optimum plan. Once you decide to move forward, our BMS Implementation Manager™ takes over, preparing the necessary documents and ensuring all the details are taken care of.

5

The Plan Fulfillment & Delivery Stage

Successful implementation is one of the most crucial aspects of a benefits program. We will educate your employees on the features and benefits of your plan and manage the entire communication and enrollment process through on-line and Web-based technologies.

6

The Plan Management Stage

We'll meet regularly with you and your team to discuss strategies to improve service and head off potential minor issues before they become major. We'll listen to your needs and continue to recommend the best options for you. Most importantly, we free you and your team to spend more time focusing on your organization's future.